

Case Study



"I Don't Know Why We Didn't Do it Sooner!"

McCulloch & Partners is a Chartered Accounting Firm with multiple locations across New Zealand. Like many businesses, the COVID-19 forced the business into working from home and needing to quickly re-evaluate how they approached some of their processes to completing work.

"We'd heard about FuseDocs before at industry events and from other businesses who had recommended it to us, we just hadn't quite pulled the trigger yet to find out more" said Sally Black, Office Manager.

"I don't know why we didn't move to it sooner but I'm so glad we did! When those who recommended FuseWorks to us said that we wouldn't look back after implementing and the amount of time we would save – they were telling the truth!"

Until implementing FuseDocs and FuseSign, the McCulloch & Partner teams were printing, organising, and binding documents manually before sending documents out in the post for signing.

"Implementing FuseDocs and FuseSign has literally shaved days off the finalisation of that process and produced less back and forth between teams. Before we implemented FuseDocs and FuseSign, the accountant would finalise the report then hand it over to the administration team to bind and post. Depending on the priority, it would sometimes take days before a collation was even sent out to the client, adding even more time to the turnaround and finalising of jobs."

mcculloch partners



Location New Zealand



Team Size 7 Partners, 60 team members



APS Practice Management APS



Document Management Windows Explorer

Products Used FuseDocs, FuseSign

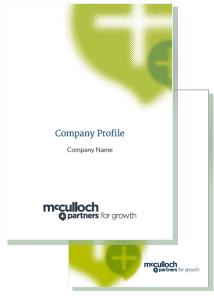








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Sally Black Office Manager, McCullochs & Partners

An example of the professional report packages FuseDocs generates for McCullochs & Partners

FuseDocs[®]

- Integrates with leading practice management & document management platforms
- Creates consistent and professional report packs customised with your business's branding
- Automate a range of repetitive processes



- Easy, granular control over signing, viewing and access permissions for each document
- Excellent client experience with 2 factor authentication
- Unlimited documents and recipients

McCulloch & Partners use the FuseDocs and FuseSign integration and after only a few months have seen significant time savings and efficiency that allows their team to work remotely and across offices without any delay in processing work.

"The integration with FuseDocs and FuseSign is completely seamless. It makes it so easy and

simple for the accountant to send to clients, and clients have adapted the platform really quickly

and easily."

"I also really love the consistency of our documentation now" said Sally. With FuseDocs standardising the branding of the cover and divider pages, headers and footers, it means that all users of FuseDocs get the same output across all document packs, which leads to a more professional looking final product. Documents are then sent via FuseSign, that has the business branding on the notification emails, and signing area for clients.

Sally Black hastened to add how easy and seamless the implementation process was, and then how responsive and fast the support has been since. "We implemented at the height of lockdown here, and even with kids at home and working part time hours, we were able to implement really efficiently. Literally nothing is ever a problem that cannot be solved, it's amazing."

Visit Fuse. Work to schedule a FuseDocs demo and start a FuseSign trial!